# **AUTO INDUSTRY UPDATE**

## July Motor Vehicle Sales

August 2, 2002

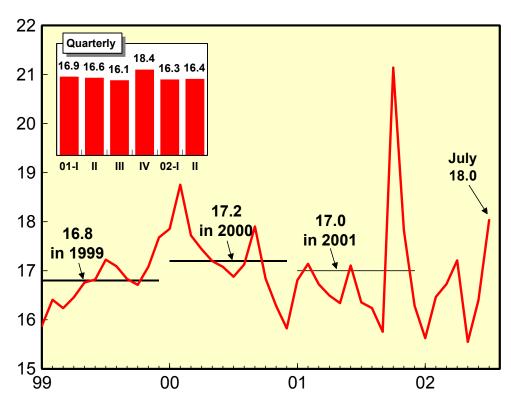
### **FACTS**

#### **Monthly Sales and Inventories**

	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02
Unit Sales of New Cars and Light Trucks (millions of units, SAAR)	16.5	16.7	17.2	15.5	16.4	18.0
Domestic	13.2	13.4	13.8	12.5	13.1	14.6
Imports	3.3	3.4	3.4	3.0	3.3	3.4
Domestic Inventories (days' supply)	61	60	59	61	61	60*

<sup>\*</sup>Based on Ward's Automotive Reports July 15 forecast.

#### SALES OF NEW CARS AND LIGHT TRUCKS



## RECENT NEWS

- Discounts, 0% financing help U.S. car buyers buck jitters (WSJ)
- July auto sales in high gear (CNN/Money)